



## **JOB DESCRIPTION**

### **INTERNAL SALES EXECUTIVE**

**Are you a results-driven sales professional with a passion for the metals industry? Do you thrive in a target-driven environment and possess a confident telephone manner? If so, we have the perfect opportunity for you to join the dynamic team at P&P Bornmore Metals Ltd.**

**Position: Internal Sales Executive**

**Location: Blackburn, Head Office**

**Working Hours: Monday to Friday, 8:30 AM to 5:00 PM**

#### **Key Responsibilities:**

- Proactively engage with existing and prospect customers to drive sales and meet targets.
- Utilise industry knowledge and expertise to effectively communicate the value of our stock range and processing capabilities.
- Build and nurture strong relationships with clients to understand their needs and provide tailored solutions.
- Collaborate with the internal and external sales team to drive growth and contribute to the overall success of the business.

#### **Requirements:**

- Proven experience in sales, specifically within the metals industry, with a track record of meeting and exceeding targets.
- Confident and articulate telephone manner with excellent communication skills.
- A passionate and driven mindset, with a strong desire for personal and professional growth.
- Ability to thrive in a fast-paced, target-oriented environment and adapt to changing market dynamics.

#### **Why Join Us:**

This is an exciting opportunity to be part of the growing Steel Dynamics Group at our head office in Blackburn. As an Internal Sales Executive at P&P Bornmore Metals Ltd, you will have the chance to work with a dedicated team, leverage industry expertise, and contribute to our continued success and progression.

If you're ready to take the next step in your sales career and become an integral part of a leading metal stockholders, we would love to hear from you.

To apply, please send your CV and a cover letter outlining your relevant experience and why you're the perfect fit for this role to [snicklin@ppbornmoremetals.co.uk](mailto:snicklin@ppbornmoremetals.co.uk)

**Join us in shaping the future of the metals industry at P&P Bornmore Metals Ltd!**

P&P Bornmore Metals Ltd.

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A Member of the  
**Steel Dynamics Group**  
Family of Companies